



EN4M™ calculation

Make progress right from the beginning

The logo consists of a red location pin icon with a white lowercase 'e' inside, positioned above the text 'EN4M™ calc' in a bold, sans-serif font.

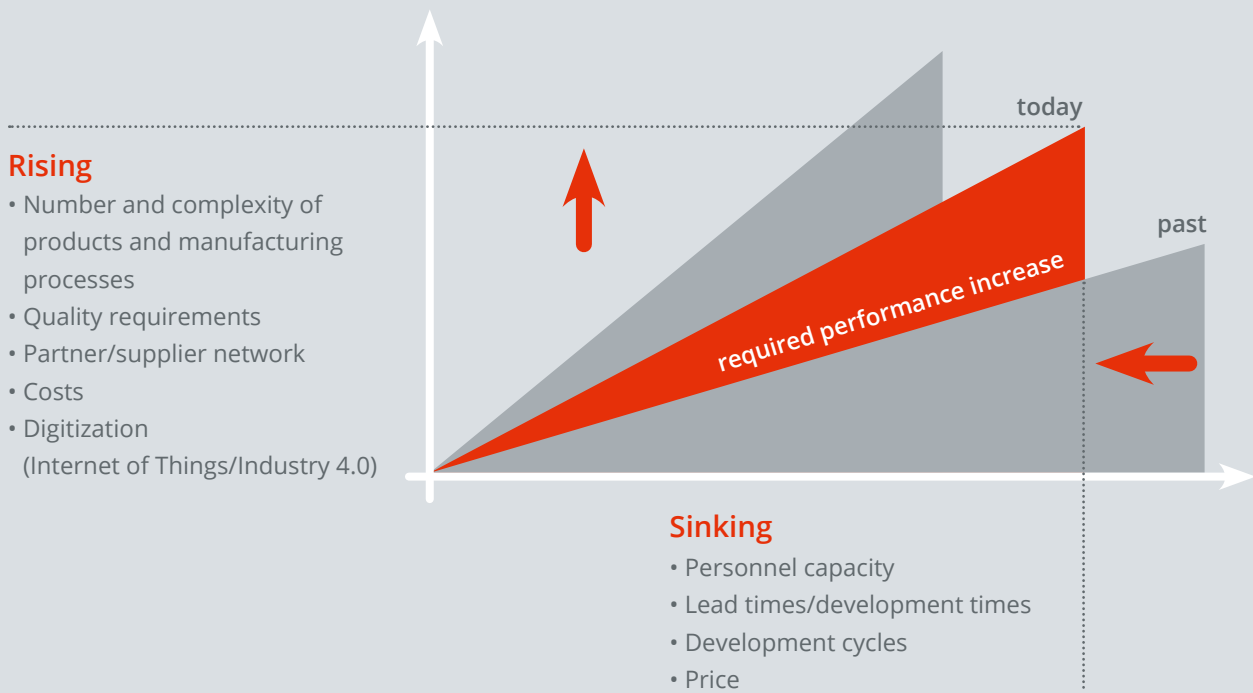


EN4M™ calc
*For races
that you have to win
right from the
start.*

When running a project, a perfect start is often the decisive factor in whether you achieve success at the finish line. Nothing is more crucial during the quotation phase than correct costing as a solid basis for a profitable project. Especially in the case of continuously increasing product complexity and ever shorter throughput times.

Our quotation software EN4M™ calc was developed precisely along these preconditions. This performance solution is ideal for companies which place emphasis on engineering, complex product development, and customizing-to-order processes. Best of all, with increasing project complexity, EN4M™ calc feels more and more comfortable. Because hardly any other software can link broad data structures across various locations in such an intelligent way, and yet remains easy to use. EN4M™ calc sets you up in pole position.

With EN4M™ calc an enterprise can keep control over complex tender processes under increasing competitive pressure



Global competition, digitization, increased product diversity and faster market maturity are just some of the factors that continually increase demands on companies.

With this growing complexity and huge dynamic changes comes a demand for high flexibility, responsivity, and transparency, even already at the project costing phase. And this is needed across the worldwide network of collaboration between customers and suppliers.

To cope with growing pressure, companies need to transform into agile organizations, increase flexibility, and maximize customer satisfaction. EN4M™ calc will help you to cope with this challenge and furthermore gain a competitive edge.

Costing with EN4M™ calc - core capability and setting the course for successful projects

Costing is a core area of expertise within a company and can already be decisive at an early phase on the subsequent success of a project. That's why it's so important to be able to rely on a capable tool like EN4M™ calc.



By using valuable knowledge templates and parallel collaboration between different divisions, EN4M™ calc not only reduces time and effort, but also significantly increases the speed of creating a costing. And it can achieve this even where employees are collaborating at different locations across the globe.



With the special top-down and bottom-up calculation of the costing values, in EN4M™ calc the costs can be assigned exactly to the respective payers and aggregated within the costing structure into the next planning level. Cost drivers and bottlenecks are detected early, well-founded decisions such as make or buy, change variant, etc. can be reliably made.



EN4M™ calc allows at any time a focused and role-based view on the costing of your services. This gives all stakeholders, especially management, the necessary transparency to make the right decisions in the shortest possible time frame.



With EN4M™ calc, you reduce throughput times and increase the quality of your costing calculations. From the beginning on this has a positive impact on customer satisfaction. On this basis the course is set for successful projects.

*Always
calculate
with
the best.*

- ✓ Central and standardized costing management in the context of a multi-project management environment
- ✓ International decentralized and parallel cooperation of several participants in a costing
- ✓ Company-wide standardized costing process with simultaneous individuality of distinct business units
- ✓ Integration of suppliers
- ✓ Strategic sales management and portfolio management
- ✓ Straight-forward integration into existing system landscape

Selected functions and performance features

Use of structured reference templates for the quick creation of costings with high validity

Central access to all relevant data, such as, for example, resources, prices, and payers, for the purposes of precise allocation of the costing values to the relevant services

Calculation of variants in a query

Consideration of resources and skills for the costing

Plausibility check using resource allocation

Use of internal and customer price lists

Individual approval process per payer/division

Top-down and bottom-up calculations

Automatic deviation analysis and conflict analysis

Automatic consolidation of the costing values

Time visualization of service provision

Visualization of resource distribution in the project

Versioning, gapless historization and integrated change management

Integrated Management Board with approval and escalation mechanisms

Standardized reporting

Flexible role and rights management

Connection with SAP FI/CO for example is possible

Seamless integration of our project management modules (EN4M™ apm, EN4M™ pm) for full cost control in the later project

Advantages and benefits of EN4M™ calc

- ✔ Significant reduction in the throughput time for creation of a costing: "Shortest time to customer"
- ✔ Higher responsivity to the customer regarding change requests
- ✔ Significant reduction in acquisition costs
- ✔ Best quality and reduction of financial risks in potential follow-up projects
- ✔ Straight-forward documentation of the entire costing development
- ✔ Time savings in international collaboration with no loss in quality
- ✔ Secure data access via flexible user and policy management
- ✔ Smooth project start via automated setup of customer projects
- ✔ High customer satisfaction



ENCOM™

ENCOM™ is an internationally-operating IT consultation and services company based in Germany. The main focus of our business activities is in the areas of process development, software engineering, consulting, and our own software system EN4M™. Our range of services includes process analysis, software implementation, coaching of clients, and support. We have been successfully implementing IT projects and processes since 1996, with a core area of operating in Product Development Process in a global multi-project environment, in the automotive industry, suppliers to the automotive industry, plant and mechanical engineering.